

The Motivation Matrix (Why we do what we do)

Motivation		→	Behavior	
HOPE IN	→	HOPE FOR	→	OBEDIENCE
World view/Truth System/Beliefs	→	Profit, Gain, Reward, Blessing (Convictions/Value System)	→	Self discipline/Performance/ Actions
<p>Truth System/Sources:</p> <ul style="list-style-type: none"> • Truth is “Relative” • Human Reason <ul style="list-style-type: none"> ○ Myself ○ My Feelings • A Guru/Charismatic leader • An organization <hr style="border-top: 1px dotted black;"/> <ul style="list-style-type: none"> • Truth is Absolute • The Bible • Revelation from God • God’s Character • God’s promises • His Oaths • HIM* • I am a Child of God (My Identity) <p style="color: red; font-weight: bold;">“The source of our truth system or beliefs will determine what we ultimately hope in.”</p> <p style="color: red; font-weight: bold;">“What we ultimately hope in will determine what we value and hope for.”</p> <p>“Enduring motivation must always flow from the source of what you hope in.”</p> <p>“Love, guilt, fear, obligation, and pain avoidance are valid motivators but only profit can sustain, all other motivators will give way in a time of testing.”</p> <p>“Hope always lies in the direction of Profit, Gain, Reward, or Blessings.”</p>	MEANS	<p style="color: red; font-weight: bold;">If I can gain these:</p> <ul style="list-style-type: none"> • Money • Sex • Power • Intelligence • Good looks • Accomplishments • Pain avoidance • Pleasure <hr style="border-top: 1px dotted black;"/> <ul style="list-style-type: none"> • Mind of Christ • Fear of the Lord • Intimacy w/ God* • Hear God’s Voice • Eternal Reward • To Please God • Fellowship of Believers <p style="color: red; font-weight: bold;">Then my needs will be met:</p> <ul style="list-style-type: none"> • Physical <ul style="list-style-type: none"> ○ Food ○ Clothing ○ Shelter ○ Protection ○ Renewed energy • Psychological <ul style="list-style-type: none"> ○ Love and Acceptance ○ Significance and Identity ○ Competence and Fulfillment ○ Fruit of the Spirit (9) • Answered Prayer • Joy 	ENDS	<p style="color: red; font-weight: bold;">Therefore, in order to gain that which I value and “hope for” I must behave in these ways:</p> <ul style="list-style-type: none"> • Work • Train/study • Exercise • Alcohol/Drugs • Read books • Recreation • Primp/Diet • Etc. <p style="color: red; font-weight: bold;">All can turn into addictions</p> <ul style="list-style-type: none"> • Endure Hardship • Attend Church • Pray • Rest • Make Disciples • Evangelize • Memorize Scripture • Fast • Tithe • Attend P.O.D. • Be accountable • Temple Rituals: <ul style="list-style-type: none"> ○ Live an examined life ○ Confess, Repent, Forgive ○ Offer to God ungodliness ○ Bath/wash in the Word • Seek His Face*
<p>Perspective:</p> <ul style="list-style-type: none"> • Temporal? (I want it now) • Eternal?* (Delayed Gratification) 	<p>Mind Set:</p> <ul style="list-style-type: none"> • Double-minded? • Single minded?* (The Mind of Christ) 			
FAITH		HOPE		LOVE

* Key motivational attributes for a Christian (find the five) Tom Umberger 12-25-2012